September 6, 2017

Henry A. Ross, Director
Government Relations
Plasticade
7700 N. Austin Avenue
Skokie, IL 60077

Dear Mr. Ross:

This letter is in response to your April 7, 2017 request for the Federal Highway Administration (FHWA) to review a roadside safety device, hardware, or system for eligibility for reimbursement under the Federal-aid highway program. This FHWA letter of eligibility is assigned FHWA control number WZ-354 and is valid until a subsequent letter is issued by FHWA that expressly references this device.

**Decision**

The following devices are eligible, with details provided in the form which is attached as an integral part of this letter:
- Plasticade SS410 Sign Stand System with Industry Standard 48” x 48” Rollup Sign

**Scope of this Letter**

To be found eligible for Federal-aid funding, new roadside safety devices should meet the crash test and evaluation criteria contained in the American Association of State Highway and Transportation Officials' (AASHTO) Manual for Assessing Safety Hardware (MASH). However, the FHWA, the Department of Transportation, and the United States Government do not regulate the manufacture of roadside safety devices. Eligibility for reimbursement under the Federal-aid highway program does not establish approval, certification or endorsement of the device for any particular purpose or use.

This letter is not a determination by the FHWA, the Department of Transportation, or the United States Government that a vehicle crash involving the device will result in any particular outcome, nor is it a guarantee of the in-service performance of this device. Proper manufacturing, installation, and maintenance are required in order for this device to function as tested.

This finding of eligibility is limited to the crashworthiness of the system and does not cover other structural features, nor conformity with the Manual on Uniform Traffic Control Devices.
Eligibility for Reimbursement

Based solely on a review of crash test results and certifications submitted by the manufacturer, and the crash test laboratory, FHWA agrees that the device described herein meets the crash test and evaluation criteria of the American Association of State Highway and Transportation Officials’ Manual for Assessing Safety Hardware (MASH). Therefore, the device is eligible for reimbursement under the Federal-aid highway program if installed under the range of tested conditions.

Name of system: Plasticade SS410 Sign Stand System with Industry Standard 48” x 48” Rollup Sign
Type of system: Work Zone Traffic Control Devices
Test Level: MASH Test Level 3
Testing conducted by: E-Tech
Date of request: April 7, 2017
Date of completed package: June 29, 2017

FHWA concurs with recommendation of the accredited crash testing laboratory as stated within the attached form on determination of eligibility for the sign substrate that was physically tested (Industry Standard 48”x48” Rollup Sign). This determination of eligibility does not apply to other sign substrates not physically tested, but recommended by the laboratory. If an eligibility letter is requested on these other sign substrates, this will require successful physical crash testing as per 2016 AASHTO MASH.

Full Description of the Eligible Device

The device and supporting documentation, including reports of the crash tests or other testing done, videos of any crash testing, and/or drawings of the device, are described in the attached form.

Notice

This eligibility letter is issued for the subject device as tested. Modifications made to the device are not covered by this letter and will need to be tested in accordance with all recommended tests in AASHTO’s MASH as part of a new and separate submittal.

You are expected to supply potential users with sufficient information on design, installation and maintenance requirements to ensure proper performance.

You are expected to certify to potential users that the hardware furnished has the same chemistry, mechanical properties, and geometry as that submitted for review, and that it will meet the test and evaluation criteria of AASHTO’s MASH.

Issuance of this letter does not convey property rights of any sort or any exclusive privilege. This letter is based on the premise that information and reports submitted by you are accurate and correct. We reserve the right to modify or revoke this letter if: (1) there are any inaccuracies in
the information submitted in support of your request for this letter, (2) the qualification testing was flawed, (3) in-service performance or other information reveals safety problems, (4) the system is significantly different from the version that was crash tested, or (5) any other information indicates that the letter was issued in error or otherwise does not reflect full and complete information about the crashworthiness of the system.

**Standard Provisions**

- To prevent misunderstanding by others, this letter of eligibility designated as FHWA control number WZ-354 shall not be reproduced except in full. This letter and the test documentation upon which it is based are public information. All such letters and documentation may be reviewed upon request.
- This letter shall not be construed as authorization or consent by the FHWA to use, manufacture, or sell any patented system for which the applicant is not the patent holder.
- If the subject device is a patented product it may be considered to be proprietary. If proprietary systems are specified by a highway agency for use on Federal-aid projects: (a) they must be supplied through competitive bidding with equally suitable unpatented items; (b) the highway agency must certify that they are essential for synchronization with the existing highway facilities or that no equally suitable alternative exists; or (c) they must be used for research or for a distinctive type of construction on relatively short sections of road for experimental purposes. Our regulations concerning proprietary products are contained in Title 23, Code of Federal Regulations, Section 635.411.

Sincerely,

[Signature]

Robert Ritter
Acting Director, Office of Safety
Technologies
Office of Safety

Enclosures
Request for Federal Aid Reimbursement Eligibility of Highway Safety Hardware

I request the following devices be considered eligible for reimbursement under the Federal-aid highway program.

Device & Testing Criterion - Enter from right to left starting with Test Level

<table>
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<tr>
<th>System Type</th>
<th>Submission Type</th>
<th>Device Name / Variant</th>
<th>Testing Criterion</th>
<th>Test Level</th>
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<td>'WZ': Crash Worthy Work Zone Traffic Control Devices</td>
<td>Physical Crash Testing</td>
<td>Plasticade SS410 Sign Stand System</td>
<td>AASHTO MASH</td>
<td>TL3</td>
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By submitting this request for review and evaluation by the Federal Highway Administration, I certify that the product(s) was (were) tested in conformity with the AASHTO Manual for Assessing Safety Hardware and that the evaluation results meet the appropriate evaluation criteria in the MASH.

Individual or Organization responsible for the product:

Contact Name: Henry A. Ross
Company Name: Plasticade
Address: 7700 N. Austin Avenue, Skokie, IL 60077
Country: USA

Enter below all disclosures of financial interests as required by the FHWA `Federal-Aid Reimbursement Eligibility Process for Safety Hardware Devices` document.

The Plasticade SS410 Sign Stand System is the commercial embodiment of intellectual property that is not protected by patents. Plasticade does not pay royalties for sales of the Plasticade SS410 Sign Stand System. The Plasticade SS410 Sign Stand System was designed and developed by engineers at Plasticade. Plasticade sponsored certain crash tests of the Plasticade SS410 Sign Stand System; such tests were conducted by E-Tech Testing Services, an independent, wholly-owned subsidiary of Trinity Highway. E-Tech Testing Services is an International Standards Organization (ISO) 17025 accredited laboratory with American Association for Laboratory Accreditation (A2LA) Mechanical Testing certificate 989.01. Full-scale crash testing on the Plasticade SS410 Sign Stand System was performed in accordance with testing criteria, as set forth by the Manual for Assessing Safety Hardware (MASH), 2009.
PRODUCT DESCRIPTION

- New Hardware or  
  - Significant Modification  
  - Existing Hardware

Plasticade's SS410 Sign Stand System is a work zone traffic control device designed to regulate, warn, and advise road users to traverse a section of highway or street in the proper manner. The sign stand consists of a frame with four aluminum legs and aluminum and steel components to secure an industry standard 1.22 m x 1.22 m or smaller rollup fabric sign. The rollup fabric signs were attached to the stand using an adjustable sign clamping mechanism. The as tested mounting height of the sign measures 1.52 m above grade. The SS410 stand weighs 9.0 kg, excluding the 2.3 kg rollup sign.

CRASH TESTING

By signature below, the Engineer affiliated with the testing laboratory, agrees in support of this submission that all of the critical and relevant crash tests for this device listed above were conducted to meet the MASH test criteria. The Engineer has determined that no other crash tests are necessary to determine the device meets the MASH criteria.

<table>
<thead>
<tr>
<th>Engineer Name:</th>
<th>Paul Kruse</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineer Signature:</td>
<td>Paul Kruse</td>
</tr>
<tr>
<td>Address:</td>
<td>3617 B Cincinnati Ave, Rocklin, CA 95765</td>
</tr>
<tr>
<td>Country:</td>
<td>United States</td>
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</table>

A brief description of each crash test and its result:

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<th>Required Test Number</th>
<th>Narrative Description</th>
<th>Evaluation Results</th>
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<tbody>
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<td>3-70 (1100C)</td>
<td></td>
<td>Non-Critical, not conducted</td>
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### Required Test Number

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<th>Test of Plasticade SS410 Sign Stand device with a MASH specified 1100C test vehicle. The test was run on 12/5/16. The curb mass of the vehicle was 1114.5 kg and the final test inertial mass was 1116.0 kg. Impact speeds were 100.4 km/h and 99.4 km/h for the 0 and 90 degree sign stands, respectively. For the 0 degree test, the 1100C vehicle's front bumper impacted the vertical member of the sign stand just above the base. As the vertical upright began to yield around the bumper and hood, the sign immediately released from the stand. The sign remained stationary and made light contact with the roof of the vehicle and then came to rest on the ground. The entire stand began to push forward as the vertical upright continued to bend towards the vehicle's roof. The upright contacted the top of the windshield and caused minimal cracking. The stand remained in this position until the vehicle came to a stop. For the 90 degree test, the 1100C vehicle's front bumper impacted the vertical member of the sign stand just above the base. As the vertical upright began to yield around the bumper and hood, the sign immediately released from the stand. The sign remained stationary and made light contact with the roof of the vehicle and then came to rest on the ground. The entire stand began to push forward as the vertical upright continued to bend towards the vehicle's roof. The upright contacted the top of the windshield and caused additional minor cracking. The stand remained in this position until the vehicle came to a stop. The test vehicle sustained negligible damage to the bumper, hood, or roof; there was no damage to the undercarriage of the test vehicle. There was some damage to the windshield, including some cracking but no tearing of the liner. There was no penetration or deformation of the occupant compartment.</th>
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<td>3-71 (1100C)</td>
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Test of the Plasticade SS410 Sign Stand device with a MASH specified 2270P test vehicle. The test was run on 11/15/16. The curb mass of the vehicle was 2205.5 kg and the final test inertial mass was 2230.6 kg. Impact speeds were 100.7 km/h and 98.7 km/h for the 0 and 90 degree sign stands, respectively. For the 0 degree test, the 2270P vehicle's front bumper impacted the vertical member of the sign stand just above the base. As the vertical upright began to yield around the bumper and hood, the sign immediately released from the stand. The sign remained stationary and made light contact with the roof of the vehicle and then came to rest on the ground. The entire stand began to push forward as the vertical upright continued to bend towards the vehicle's roof. One leg of the stand was wedged in the undercarriage and remained under the vehicle until the vehicle came to a stop. For the 90 degree test, the 2270P vehicle's hood and bumper impacted the bottom of the sign and the vertical member of the sign stand just above the base. As the vertical upright began to yield around the bumper and hood, the sign immediately released from the stand. The sign remained stationary and made light contact with the windshield and roof of the vehicle and then came to rest on the ground. The entire stand began to push forward as the vertical upright continued to bend towards the vehicle's roof. The stand later exited the passenger side of the vehicle and came to rest as the vehicle braked to a stop. The test vehicle sustained minor damage to the front bumper; there was no damage to the undercarriage of the test vehicle. There was no damage to the windshield. There was no penetration or deformation of the occupant compartment. The Plasticade SS410 was judged by E-TECH to have successfully met MASH evaluation criteria for Test Level 3 under the criteria for work zone traffic control devices.

Full Scale Crash Testing was done in compliance with MASH by the following accredited crash test laboratory (cite the laboratory's accreditation status as noted in the crash test reports.):
Laboratory Name: E-Tech Testing Services, Inc.
Laboratory Signature: Paul Kruse
Address: 3617B Cincinnati Ave, Rocklin, CA 95765
Country: United States
Accreditation Certificate Number and Dates of current Accreditation period: A2LA Certificate #989.01, November 20, 2015 thru November 30, 2017
Submit Signature: Henry A. Ross

ATTACHMENTS

Attach to this form:
1) Additional disclosures of related financial interest as indicated above.
2) A copy of the full test report, video, and a Test Data Summary Sheet for each test conducted in support of this request.
3) A drawing or drawings of the device(s) that conform to the Task Force-13 Drawing Specifications [Hardware Guide Drawing Standards]. For proprietary products, a single isometric line drawing is usually acceptable to illustrate the product, with detailed specifications, intended use, and contact information provided on the reverse. Additional drawings (not in TF-13 format) showing details that are relevant to understanding the dimensions and performance of the device should also be submitted to facilitate our review.

FHWA Official Business Only:

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Submit Form
General Information
Test Agency: E-TECH Testing Services
Test Designation: MASH Test 3-71
Test No.: 76-0458-001
Date: 12/5/2016
Test Article:
Type: Plasticade Tall Mast Stand with Solid Base, Aluminum Legs and Upright (SS410)
Dimensions: 325 cm OA Height x 173 cm Wide
Installation Details: Industry Standard 48"x48" Rollup Sign 1224 mm Sign Height (Bottom of Sign to Grade)
Material and Key: .9 kg Stand, Aluminum Legs and Upright, Steel Elements 2.3 kg Rollup Sign with Fiberglass Supports
Foundation Type: Asphalt, clean and dry

Test Vehicle:
Type: Production Model
Designation: 2010 Hyundai Accent
Curb: 1116.0 kg
Test Inertial: 1114.5 kg
Dummy: N/A
Gross Static: 1114.5 kg

Impact Conditions
Speed (Normal Orientation): 101.4 kph
Speed (Perpendicular Orientation): 99.4 kph
Impact Severity (Normal Orientation): 442.6 kJ
Impact Severity (Perp. Orientation): 425.1 kJ

Exit Conditions
Speed (Normal Orientation): 99.4 kph
Speed (Perpendicular Orientation): 97.4 kph
Angle (deg): 0

Vehicle Damage
Exterior
VDS: FC-1
CDC: 12FCLN1
Windshield Damage: Minor cracking

Interior
Maximum Deformation: Negligible

Figure 2 - Summary of Results – Plasticade® SS410 Sign Stand Test 76-0458-001
Normal (0 deg) Orientation

Perpendicular (90 deg) Orientation

$t = 0.000$ sec  
$t = 0.063$ sec  
$t = 0.126$ sec  
$t = 0.189$ sec  
$t = 0.000$ sec  
$t = 0.099$ sec  
$t = 0.199$ sec  
$t = 0.348$ sec

Plasticade® SS410 Sign Stand

General Information
Test Agency.............. E-TECH Testing Services
Test Designation........ MASH Test 3-72
Test No.......................... 76-0458-002
Date.............................. 11/15/2016

Test Article
Type.......................... Plasticade
Tall Mast Stand with Solid Base
Aluminum Legs and Upright (SS410)
Work-Zone Traffic Control Device
Dimensions.................. 325 cm OA Height x 173 cm Wide
Installation Details....... Industry Standard 48”x48” Rollup Sign
1224 mm Sign Height (Bottom of Sign to Grade)
Material and Key......... 9 kg Stand, Aluminum Legs and Upright, Steel
Elements Base Assembly
2.3 kg Rollup Sign with Fiberglass Supports
Foundation Type......... Asphalt, clean and dry
and Condition

Test Vehicle
Type.......................... Production Model
Designation.................. 2270P
Model.......................... 2010 Dodge Ram
Curb.......................... 2205.5 kg
Test Inertial............... 2230.5 kg
Dummy........................ N/A
Gross Static................ 2230.5 kg

Impact Conditions
Speed (Normal Orientation)........ 100.7 kph
Speed (Perpendicular Orientation)..... 98.7 kph
Impact Severity (Normal Orientation).... 873.4 kJ
Impact Severity (Perp. Orientation)..... 838.8 kJ

Exit Conditions
Speed (Normal Orientation)........ 98.7 kph
Speed (Perpendicular Orientation)..... 96.8 kph
Angle (deg)...................... 0

Vehicle Damage
Exterior
VDS.......................... FC-0
CDC.......................... 12FCLN0
Notable Deformation........ None

Interior
Maximum Deformation...... Negligible

Figure 7 - Summary of Results – Plasticade® SS410 Sign Stand Test 76-0458-002
APPENDICES

Appendix A - Details of Test Article

Illustration 1 – Plasticade® SS410 Technical Drawing (Sheet 1 of 3)
Illustration 2 – Plasticade® SS410 Technical Drawing (Sheet 2 of 3)
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Illustration 3 – Plasticade® SS410 Technical Drawing (Sheet 3 of 3)